

May 4, 2021

To: U.S. CertainTeed Architectural (Ceilings) Customers

Subject: CertainTeed Architectural (Ceilings) Price Increase Notice

Effective immediately, all suspension system quotes **issued prior to January 1, 2021** from CertainTeed Architectural will be **increased 10%** for each escalation term until the termination date of the quote. This includes quote revisions approved after January 1, 2021 for quotes which originated before January 1, 2021. This increase is a result of shortages of steel and the extraordinary inflation in steel over the last several months.

Invoices for orders that have already been received and have suspension system products which are priced according to a quote that was issued prior to January 1, 2021, will not be increased.

We, at CertainTeed Architectural, hope you, your employees and your families are safe and healthy during these very challenging times. As always, we very much appreciate your business.

Yours truly,



Eric J. Brown  
Vice President of Sales  
CertainTeed Architectural