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Date: December 28, 2020

To: Our Valued Customers

Re: Two Price Increase Announcements – 10% Minimum Each, Effective  
February 1, 2021 & March 1, 2021

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Due to steeply rising costs, Marino\WARE will raise prices 10% on all products TWICE, effective February 1, 2021 AND March 1, 2021. This is in addition to the increase effective January 4<sup>th</sup>.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which went into effect on January 21, 2019, and can be found on our website, [www.marinoware.com](http://www.marinoware.com).

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative.

Thank you for your continued support!

Marino\WARE

★ NEW JERSEY FACILITY

400 Metuchen Road  
South Plainfield, NJ 07080  
(800) 627-4661  
(908) 757-9000  
(908) 412-1442 FAX

★ GEORGIA FACILITY

777 Greenbelt Parkway  
Griffin, GA 30223  
(800) 504-8199  
(678) 688-1312  
(678) 688-1379 FAX

★ INDIANA FACILITY

4245 Railroad Avenue  
East Chicago, IN 46312  
(866) 636-6002  
(219) 378-7100  
(219) 378-7106 FAX

★ NEW YORK SALES OFFICE

51 John Street, Ste. 1  
Babylon, NY 11702  
(800) 627-4667  
(631) 691-2200  
(631) 691-1492 FAX

★ ENGINEERING OFFICE

100 Hendrick Drive, Suite 200  
McDonough, GA 30253  
(866) 545-1545  
(678) 688-7780  
(770) 507-2605 FAX