

November 18, 2009

PRICE INCREASE ANNOUNCEMENT

Effective with shipments on January 15, 2010, Guardian Building Products will increase the price on its fiberglass insulation products per the following schedule.

Residential and Commercial Batts and Rolls	6.0%
R-15 and R-21 Products	10.0%
All Loose Fill Products	9.5%
Metal Building Products	9.5%
Industrial Products	7%

In addition, in selected markets, special discounts have existed on R-15 and R-21 to meet competitive situations. As was previously announced, these special discounts will be phased out through July 2010 with monthly adjustments until prices on these products reach a level consistent with other batt and roll discounts.

All orders shipped prior to January 15, 2010 will be invoiced at the current price levels. Any shipments on that date or after will be invoiced at the new price levels. There will be no order entry cut off date.

Please contact your Guardian Building Products salesperson or customer service representative regarding new price sheets and lead times. Everyone at Guardian appreciates your support and we thank you for the opportunity to serve your fiberglass business.



Bruce Schneider
Vice President Sales

