



Chicago Metallic®
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January 18, 2012

CMC Grid Pricing Update

Chicago Metallic Corporation will be raising pricing 6% on all acoustical and drywall suspension products effective with all orders shipping on or after Monday, February 13, 2012.

Steel costs have risen over the past two months and remain volatile. **We suggest project-quoting guidelines for 3rd quarter 2012 include an additional price increase of 5%.**

CMC reserves the right to review all orders based on reasonableness as compared to historical purchase history. Your outside sales representative will be contacting you regarding your new pricing.

Thank you for your support of our products and services. Please contact your local sales representative with any additional questions.

Sincerely,

James B. Moynihan

VP of Sales NA

Chicago Metallic Corporation

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