



9100 Centre Pointe Dr., Suite 210
West Chester, OH 45069

513-870-1100 p.
513-870-1300 f.

clarkwestern.com

Date: December 4, 2009

To: **Our Valued Customers**

Re: Price Increase Announcement – Effective January 4, 2010

In the face of lackluster U.S. demand in most sectors, domestic mills will be increasing their price in the 1st Quarter of 2010 as a result of the following:

- Increasing raw material cost on scrap, iron ore and coking coal.
- Lean inventories throughout the supply chains.
- Strong demand in emerging markets: India; China.

Therefore, with shipments on or after Monday, January 4, 2010, ClarkWestern Building Systems will raise steel prices **10% - 15%** on all products at all locations.

Escalators will continue to reflect mill forecasts to achieve a fair value for our products.

ClarkWestern will honor all job quotations in accordance with our job quotation policy. A copy of which is posted on our website at: www.clarkwestern.com.

If you have any questions please do not hesitate to contact your ClarkWestern Account Representative.

Thank you for your business and continued support of ClarkWestern Building Systems.

Sincerely,

Todd Fischer

A handwritten signature in black ink that reads 'Todd Fischer' in a cursive style.

VP of Sales and Marketing
ClarkWestern Building Systems



