



Price Increase on Ceiling Grid

Although the demand for steel used in commercial construction remains depressed, other purchasers of steel products have begun to increase their usage. This comes at a time when inventories and capacities along the steel supply chain are greatly reduced. Since last Fall, prices for finished steel product, along with basic scrap, have continued their dramatic rise and indications are that these rising costs will not subside in the near future.

For these reasons, CMC is announcing a 7% price increase on acoustical and drywall suspension. This increase is effective with orders shipping on or after April 26th, 2010. This increase applies to US and Canadian customers of commercial and retail grid. Please note that orders for inventory, representing above normal purchases, may incur longer lead times. Pricing on orders will be the price in effect at time of shipment.

Our metal ceiling products, Infinity trim and panel products are not affected at this time.

The current quoting policies remain in effect; we will quote only six months into the future for projects over 100,000 sf in scope.

Thank you for your support of our products and services. Please contact your local sales representative with any questions.

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Chicago, Illinois

Dear Mr. [Name]:

I have your letter of [Date] regarding [Subject].

The information you provided is being reviewed.

I will contact you again once a decision has been reached.

Sincerely,

[Name]

Chicago, Illinois

Chicago, Illinois