

Sales Bulletin: 2009-92DDC

December 15, 2009

Coverage: US and Canada

February 1, 2010 Commercial Ceilings Price Bulletin

Effective Monday February 1st, 2010, the prices of Armstrong mineral fiber and glass fiber ceiling products will increase by 5%.

This action reflects increases in raw materials and transportation costs.

For Commercial customers:

Please use the following escalators for projects you quote into 2010. Escalators are guidelines, not commitments.

- **Commercial Ceilings price escalators**
 - +5% for quotes on or after November 1, 2010
 - +5% for quotes on or after June 1, 2011

We continue to invest in people and new products in support of our mutual business. We appreciate your business.