



EZ Concept US

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March 31, 2021

To: All EzConcept Customers

Dear Valued Customer,

The past twelve months has been unprecedented with challenges more difficult than any of us could have predicted. As we look forward to a brighter outlook for the remainder of the year, we want to assure you we are focused on continued improvement in service, quality, delivery, and innovation as we strive to be your flush finish door system partner of choice.

We anticipated an inflationary environment coming into 2021 and it has exceeded our expectations. Inflation has accelerated in several commodities like wood, chemicals, and steel while transportation costs on ocean vessels and domestic truck lines are pressing higher. As a result, we will be implementing a price increase as follows effective April 1, 2021.

EzyJamb Door Frame Systems – 10%

SlideSet Pocket Door Systems – 10%

EzyFinishing Products – 10%

RocYork Hardware – 3%

EzConcept will continue to honor existing quotations with valid dates through April 30, 2021, but we encourage you to review existing projects with your customers and make them aware of the changing market conditions.

We would like to take this opportunity to thank you for your business and support in this very dynamic market. If you would like to discuss, please feel free to reach out to me or your local area sales representative.

Sincerely,

A handwritten signature in black ink that reads 'Brandon Johnson'. The signature is fluid and cursive, written in a professional style.

Brandon Johnson  
National Sales Manager