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Date: May 25, 2021

To: Our Valued Customers

Re: July Price Increase REVISION – Now 15% Effective July 1, 2021,
Plus Another 10% Increase for August 1

Steel deliveries are running way behind, and the mills have limited orders. We are taking measures to meet all of our obligations.

We must revise our July 1 price increase to 15%. There will also be another increase in the amount of 10% effective on August 1. All job quotes will include these escalators and other escalators for as long as the volatility continues.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which went into effect on January 21, 2019, and can be found on our website, www.marinoware.com.

Please anticipate longer lead times in light of strong demand and limited supply. We urge you to review any open job commitments with your customers and your Marino\WARE sales representative to ensure that the proper timeline and footages by product are established.

Thank you for your continued support!

Marino\WARE

★ NEW JERSEY FACILITY

400 Metuchen Road
South Plainfield, NJ 07080
(800) 627-4661
(908) 757-9000
(908) 412-1442 FAX

★ GEORGIA FACILITY

777 Greenbelt Parkway
Griffin, GA 30223
(800) 504-8199
(678) 688-1312
(678) 688-1379 FAX

★ INDIANA FACILITY

4245 Railroad Avenue
East Chicago, IN 46312
(866) 636-6002
(219) 378-7100
(219) 378-7106 FAX

★ NEW YORK SALES OFFICE

51 John Street, Ste. 1
Babylon, NY 11702
(800) 627-4667
(631) 691-2200
(631) 691-1492 FAX

★ ENGINEERING OFFICE

100 Hendrick Drive, Suite 200
McDonough, GA 30253
(866) 545-1545
(678) 688-7780
(770) 507-2605 FAX